



## MINUTE Meeting 05 April 2016

**Date:** 05/04/2016

**Venue:** FROSINONE, Chamber of Commerce

**Participants:**

NAME	ORGANIZATION	NATIONALITY
SIMONA ROTONDI FABRIZIO DI STANTE MARCO ARCERI	CONSORZIO INNOPOLIS	IT
DARIO FIORE	CAMERA DI COMMERCIO	IT
NORBERTO AMBROSETTI SIMONETTA CECCARELLI	ASPIIN (Special Company of Frosinone Chamber of Commerce)	IT

**Purpose of the meeting:**

Defining the next steps to implement EMOR project. In particular:

- Sharing methods and approach to be followed in the project cycle of life
- Relationships with schools
- Defining the organization for the implementation of Intellectual Output
- Organization of third transnational project meeting in Frosinone (October 2016)

### RESULTS OF MEETING

Norberto Ambrosetti presented Simonetta Ceccarelli, who will collaborate in the implementation of project. Dario Fiore pointed out that, from an organizational point of view, Chamber of Commerce instructed its Special Company called Aspiin, given its specialization in the field of VET, to realize some project steps, notably the implementation of Intellectual outputs. Activities



related to the project management, implementation and participation in transnational project meeting will be shared with the Chamber of Commerce. A formal communication to the applicant has to be done in order to clarify the role of Aspiin and possibly the names of the people who will work on the project. These people will be added to personnel already in charge of Chamber of Commerce, such as General Secretary Giancarlo Cipriano (this variation was already communicated to the applicant), Dario Fiore and the contact person Flavia Venditti

Simona Rotondi summarized the strategical and general aims of the project:

- Increasing the employability of VET students
- Increasing the coherence between school curricula and needs of labour market and labour standards
- Supporting the students in their VET activities and in gaining and using knowledge, abilities and qualifications in order to foster their professional development and to improve their employability

In the light of the above mentioned purposes, the Italian partnership (consisting of Consorzio Innopolis and Frosinone Chamber of Commerce) has to identify the route to take, given that only the general guidelines had been established in the first transnational project meeting in Granada.

Italian partners agreed to emphasize the **hospitality and accommodation sector of VET**.

Therefore four hotel and accommodation VET schools located in the province of Frosinone will be involved.

Simona Rotondi suggested that Italian partners should draw their attention to the issue of the **school-work alternation** because it plays a central role in the political agenda of Italy and it's a very salient issue to a lot of schools because of its organizational and managerial difficulties to be implemented.

Furthermore the issue of the **skills** acquired by young people during the period of school-work alternation could be especially interesting.

Ambrosetti remarked the valuable experience of ASPIIN in the field of school-work alternation and approved the proposal for focusing the activities on this item (proposal already expressed during the first transnational project meeting in Granada), also because the Italian Government faced the issue of school with the reform called La Buona Scuola (*The Good School*) that it has been implemented in the school year 2015-2016.

Three levels of intervention could be proposed:



- TEACHERS (SCHOOL)
- ALUMNS (SCHOOL)
- EMPLOYEERS (BUSINESS)

Organization of workshops and seminars on the following issues:

## TEACHERS

### Contents:

Methodologies and practices for the design and the assessment of school-work alternation paths, videocurricula

## ALUMNS

### 1) Entrepreneurship and Start Up

**contents:** scenarios and dynamics of (self)entrepreneurship; start up and other models of innovation of entrepreneur/craftsman professional figure

### 2) Networks, market and internationalization

**contents:** internalization of delivering processes; deepening of duality between the local and the global dimension; mentions of digital processes applied to processes

### 3) Videocurriculum

## COMPANIES

Organization of a “Job day” with simulation of job interviews (entrepreneurs will be present)

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Norberto Ambrosetti suggested that the work will be based on the actual needs of the schools and will avoid imposing a laid down proposal. This approach can allow a more widely participation, but needs a previous activity of needs collection. So Innopolis and Frosinone Chamber of Commerce/Aspiin decided to organize a meeting (focus group) with teachers and heads of school and accommodation VET schools.

Dario Fiore agreed with the recommendation of Ambrosetti and with the need for communicating in advance to the lead partner activities and possible changes, in order to avoid problems in reporting phase. After having expressed appreciation of the documents applied by Innopolis, Dario Fiore suggested that it is necessary to clarify with the lead partner how this kind of work will be realized within the EMOR project.



The meeting with heads and teachers of VET schools will be held on 19 April with the aim of:

- Showing the project to teachers and heads of VET schools
- Learning their needs
- Defining both the VET and non VET activities that will be done from September 2016

Simona Ceccarelli is in charge of the organization of the meeting.

## **2) RED BOOK – CONTRIBUTION BY ITALIAN PARTNERS**

Applicant should clarify the following issues:

- What kind of contribution will be made by each partner?
- Is it eligible that Italian partnership will focus its attention on the issue of school-work alternation?
- Might RED BOOK be a collection of toolkits aimed at teachers and students?
- The size of Red Book (in our opinion the 40 Word pages indicated in the application form are not enough to address the variety of issues and contents provided by each partner)

## **3) THIRD TRANSNATIONAL PROJECT MEETING**

Partners agreed to organize the third transnational project meeting in Frosinone (October 2016). Frosinone Chambers of Commerce/Aspiin and Consorzio Innopolis will cooperate to make it easy the stay of all the partners in Frosinone: arrival, accommodation, local transports and activities in Frosinone and Ciociaria. It's important that the lead partner will confirm the date of the meeting.

### **ACTIVITIES AND DEADLINES**

<b>WHAT</b>	<b>WHO</b>	<b>WHEN</b>
<i>SWOT ANALYSIS of Italian context</i>	FABRIZIO DI STANTE (INNOPOLIS)	12 APRIL 2016
<i>Organization of meeting with heads of VET schools</i>	SIMONETTA CECCARELLI (ASPIIN)	19 APRIL 2016
<i>PROJECT LEAFLET</i>	CHAMBER OF COMMERCE/ASPIIN	MAY 2016
<i>PRESS CONFERENCE</i>	CHAMBER OF COMMERCE/ASPIIN	SEPTEMBER 2016 (?)
<i>Project abstract with rough</i>	SIMONA ROTONDI	20 APRIL 2016



<i>outline aimed at the VET schools and needs records aimed at the teachers and heads of VET schools</i>	(INNOPOLIS)	
<i>Validation of proposed activities by Lead partner</i>	MARCO ARCERI (INNOPOLIS)	20 APRIL 2016